



Thomas BachrachPFH Capital, LLC

Thomas Bachrach is a fund manager at <u>PFH Capital, LLC</u>, where he manages a long-term, value-oriented strategy. He is biased towards off-the-radar international and emerging market businesses with

As an investor, Tom did not take the traditional Wall Street path. After graduating Cornell University in 2005, he spent half a decade in the Middle East with an Egypt-listed public company. In 2011, after to returning to the US, Tom began dabbling in public market investing, attempting to utilize the finance and accounting knowledge he built up overseas. Little did he know, investing would become a full-fledged passion.

After completing the CFA designation in 2014, Tom launched PFH Capital to manage a small number of private accounts. In 2018, PFH Capital rolled its separate accounts strategy into a single fund, and that has been Tom's sole professional focus since.

PFH Capital's portfolio is unlevered and relatively concentrated (~ 8-16 holdings). Tom does not shy away from underfollowed emerging and frontier markets. In fact, he believes they are often underfished ponds where one has the best odds of finding businesses that are high quality without sacrificing margin of safety. This means portfolio holdings operate across a diverse range of locales like Egypt, Poland, Kazakhstan, Peru and Niger. Ultimately, Tom believes PFH Capital's edge lies at the intersection of opportunities that are too illiquid for larger funds and beyond the geographic reach of smaller peers.

You can visit PFH Capital's website to reach out to Tom and learn more about PFH Capital. The site also includes a "Learn" page with links to tools, theory and practice resources curated for people who are interested in learning about the investing craft but do not know where to begin. You can also find Tom on Twitter and LinkedIn, where he is always happy to connect.

Q&A

What has been your best investment idea to date?

My fund is only a couple years old, but the best performer thus far has been Global Atomic, a Canadian listed entity with a plant in Turkey that recycles dust from EAF steel mills and a (very attractive) uranium mine under development in Niger. It has returned ~8x since I profiled it for the Microcap Club / LD Micro stock contest in February 2020. I only wish I'd made the position larger, but we remain long as of mid-2021.



What was an investment idea you missed out on and one you are glad you didn't make?

I don't spend my time doing this type of analysis. I pass on hundreds of ideas every year so errors of omission are an inevitability I am comfortable with. Furthermore, once I reject an idea, I am unlikely to go back and check the stock price. Time is always in short supply, so mine goes first into keeping up with current holdings and second into searching for future holdings.

Who has influenced your career the most?

This is a boring answer, but true nonetheless. Warren Buffett has had the most influence on my career. No one else compares in terms of the quality/quantity of educational output directed at value investors AND the long-term track record to back it up. One caveat... I have never owned a share of Berkshire. With a small asset size (and thus large menu of potential investments), I should be able to find more attractive bets in terms of forward returns.

Favorite book you've read in the past year?

This one may have been more than a year ago, but the 35-page prologue to Kip Thorne's "Black Holes & Time Warps" is excellent. Fund managers probably aren't supposed to admit this, but I rarely read full books anymore. For better or worse, my trailing 12-month ratio of total pages read to books completed is high, probably a #DIV/0! Error.

Social Media

https://www.linkedin.com/in/thomas-bachrach/

https://twitter.com/PFHCapital

Podcasts

https://open.spotify.com/episode/0xyNNN81ryqzepthQaduUi?si=O1bPUOuiS9CXYkOO8d13kw&dl_branch=1

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