



Brandon Chow Xebec Adsorption Inc.

The next feature of our Top 50 Micro-cap Manager list is Brandon Chow out of Toronto, Canada. Brandon received a Bachelor of Science in General Studies at Wilfrid Laurier University in 2019, making him the youngest of our Top 50 so far. Additionally, Brandon is an Espace MicroCaps contributor and Director of Investor relations at Xebec Adsorption Inc.

Inspired by his father, a full-time engineering manager who primarily invested his own capital in companies possessing sub-300-million-dollar market caps, Brandon became aware of the structural advantages micro-cap investing had to offer. While frequently referencing the importance of “hard work,” he elaborated on the extra discipline required to invest in micro-caps versus ETFs or larger caps. It is not uncommon for a mid or large-cap stock to have five, or even ten security analysts initiating coverage. While these companies offer advantages and disadvantages, new information disseminates quicker, allowing for price corrections and increased market efficiency. Meanwhile, in the micro-cap space, it is possible to be the only analyst covering a specific security. Brandon is a strong advocate for this do-it-yourself mindset that can enhance returns and lend itself well into other areas of personal finance.

One of Brandon's holdings, Xebec, briefly surpassed 20-bagger status this year with an average cost basis of \$0.53. As Director of Investor Relations at Xebec Adsorption Inc, he witnessed the businesses' progression from a nano-cap, to a small-cap firsthand. Undoubtedly, lessons learned on the business development front have turned him into a better capital allocator. Having been afforded the opportunity to sit on the other side and understand how management engages with investors provided him unique insight regarding the feasibility of management's forecasts. All the while, Brandon has remained wary of teams and businesses that develop false hope, possess weak economic moats, lumpy revenues, and models potentially subject to rapidly evolving regulatory frameworks.

We are excited to introduce Brandon as the latest addition to our Top 50 Managers list and include him as a part of our network.